# **EXPERIENCE THE ORKIN® DIFFERENCE**

Wouldn't it be nice to know that your business is protected from pests so you can focus on more important things? It's so simple, yet it can be hard to find. Which is why more businesses trust Orkin® than any other pest management provider in North America.

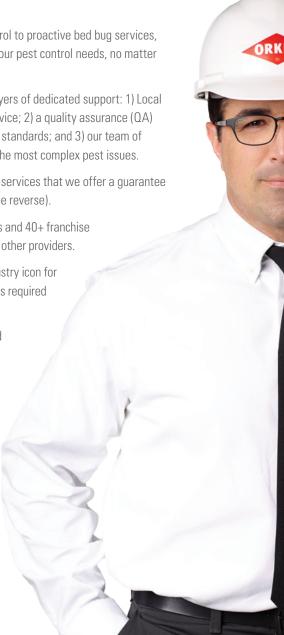
When you do business with Orkin, you can expect consistent, effective service delivered by well-trained technicians, and backed by a sturdy guarantee. **That's our promise**.

#### So What Makes Us Different?

- Consistent, High-Quality Service When you choose Orkin, you get the proven and effective
  pest control protocols of the national leader. We want to be a partner you can count on—quietly,
  consistently, daily.
- Customizable Service Portfolio From insect and rodent control to proactive bed bug services, bird control and wildlife work, we configure a package to meet your pest control needs, no matter the size and scope.
- 3. Unmatched Customer Support We provide you with three layers of dedicated support: 1) Local branch management to help ensure responsive and effective service; 2) a quality assurance (QA) team ensuring your pest management service meets the highest standards; and 3) our team of 90+ on-staff entomologists and wildlife biologists to help solve the most complex pest issues.
- 4. One-of-a-Kind Service Guarantee We're so confident in our services that we offer a guarantee that is unique in our industry so you can feel just as confident (see reverse).
- **5. Faster Response Times** With 350+ corporate-owned locations and 40+ franchise locations in the U.S., our service teams may be closer to you than other providers.
- 6. The Gold Standard of Technicians The Orkin Man® is an industry icon for a reason. Every Orkin technician undergoes rigorous training and is required to participate in ongoing training for as long as they are with us.
- 7. A Century of Experience at Work for You Otto Orkin started serving business customers in 1901. No other national company has been providing commercial pest control services longer. We've learned a lot in 100+ years, and it's all yours when you partner with us.
- 8. Comprehensive Reporting Our detailed service documentation helps ensure you have everything you need for inspectors, auditors and other regulatory agents. Plus, it allows us to identify patterns of pest activity, target treatments and adjust prevention efforts for maximum impact.



PEST CONTROL DOWN TO A SCIENCE.



### It All Starts With Our Training

From facing real-life pest control scenarios in model commercial facilities at the Orkin Learning Center in Atlanta to participating in virtual training through Orkin TV, Orkin Commercial Pest Specialists complete 160 hours of hands-on training in their first year alone, including formal accredited classwork from Purdue University.

#### Then We Take A.I.M® at Pest Prevention

How does Orkin ensure you get an efficient, effective program that resolves your specific pest pressures? We adhere to an Integrated Pest Management (IPM) approach that requires vigilant inspection, thoughtful problem resolution and documentation of impact in an ongoing cycle of service.



ASSESS

First, we inspect, identify and evaluate all the underlying reasons pests infest your property.



IMPLEMENT

Cookie-cutter pest management solutions are ineffective. We work with you to develop and implement a customized solution to suit your unique needs.



MONITOR

Year-round monitoring, documentation and communication help to ensure the ongoing effectiveness of your service.

## All Backed by the Orkin Triple Guarantee

Need one more reason to trust your business to Orkin? How about three? Our Triple Guarantee means we aren't satisfied until you are.

- 1. **2x24 Response Guarantee** We'll respond to your request within 2 hours and, if needed, have someone on-site at your facility within 24 hours.
- 2. Reimbursement Guarantee If your company is fined by a regulatory agency due solely to a pest infestation, Orkin will reimburse you for the amount of those fines that you are required to pay.\*
- 3. 360° Satisfaction Guarantee With Orkin, your satisfaction is guaranteed on all sides with three unique 60-day guarantees.
  - If you're not satisfied with the way we begin our service, Orkin will provide 60 days' complimentary service.
  - Any time thereafter, if you're not satisfied with your regularly scheduled service, Orkin will provide 60 days' complimentary service.
  - If you are still dissatisfied after 60 days of Orkin's complimentary service, we will pay for 60 days of regular service by another provider of your choice.
  - \* See agreement for details.



For effective and conscientious pest management, call Orkin today for a FREE consultation.

1.800.ORKIN NOW | orkincommercial.com

rkincommercial.com

© 2019 Orkin, 4.C 164595 4/19